

Business review

Group financial performance

Profit and loss (A\$m)	FY 22	2H 22	1H 22	FY 21	% FY
Revenue					
AUM based revenue	843	394	449	1,062	(20.6)
Net interest income	382	206	176	399	(4.3)
Other revenue	153	71	82	164	(6.7)
Total revenue	1,378	671	707	1,625	(15.2)
Variable costs					
– Investment management expense	(174)	(74)	(100)	(237)	26.6
– Marketing and distribution	(20)	(10)	(10)	(22)	9.1
– Brokerage and commissions	(80)	(40)	(40)	(71)	(12.7)
– Loan impairment expense	(3)	(3)	–	26	n/a
– Other variable costs	(82)	(42)	(40)	(138)	40.6
Total variable costs	(359)	(169)	(190)	(442)	18.8
Gross profit	1,019	502	517	1,183	(13.9)
Controllable costs					
– Employee costs	(353)	(182)	(171)	(387)	8.8
– Technology	(150)	(80)	(70)	(138)	(8.7)
– Regulatory, insurance and professional services	(89)	(52)	(37)	(101)	11.9
– Project costs	(119)	(59)	(60)	(142)	16.2
– Property costs	(45)	(24)	(21)	(42)	(7.1)
– Other operating expenses	(35)	(16)	(19)	(35)	–
Total controllable costs	(791)	(413)	(378)	(845)	6.4
EBIT	228	89	139	338	(32.5)
Interest expense	(63)	(39)	(24)	(66)	4.5
Investment income	71	37	34	102	(30.4)
Tax expense	(52)	(20)	(32)	(94)	44.7
NPAT (underlying)	184	67	117	280	(34.3)
– AMP Bank	103	57	46	153	(32.7)
– Australian Wealth Management	50	14	36	89	(43.8)
– New Zealand Wealth Management	32	15	17	39	(17.9)
– AMP Capital continuing operations	41	15	26	37	10.8
– Group office	(42)	(34)	(8)	(38)	(10.5)
NPAT (underlying) by business unit	184	67	117	280	(34.3)
Items reported below NPAT	152	(181)	333	(608)	n/a
AMP Capital discontinued operations	51	20	31	76	(32.9)
NPAT (statutory)	387	(94)	481	(252)	n/a

Please refer to FY 22 Investor report.

	FY 22	2H 22	1H 22	FY 21
Earnings				
EPS – underlying (cps)	5.7	2.1	3.6	8.4
EPS – actual (cps)	12.0	(3.0)	14.7	(7.6)
RoE – underlying	4.6%	3.1%	5.6%	6.9%
RoE – actual	9.7%	(4.4%)	23.0%	(6.2%)
Dividend				
Dividend per share (cps)	2.5	2.5	–	–
Franking rate	20%	20%	–	–
Ordinary shares on issue (m)	3,043	3,043	3,266	3,266
Weighted average number of shares on issue (m) – basic	3,215	3,164	3,266	3,337
– fully diluted	3,266	3,214	3,312	3,384
– statutory	3,213	3,162	3,264	3,335
Share price for the period – closing (A\$)				
– low	0.87	0.96	0.87	0.91
– high	1.40	1.40	1.21	1.62
Market capitalisation – end period (A\$m)	4,002	4,002	3,135	3,299
Capital and corporate debt				
AMP shareholder equity (A\$m)	4,077	4,077	4,479	3,874
Corporate debt (A\$m)	1,078	1,078	1,431	1,431
Corporate gearing	16%	16%	20%	22%
Interest cover – underlying (times)	4.8	4.8	6.4	8.0
Interest cover – actual (times)	9.0	9.0	2.8	–
Margins				
AMP Bank net interest margin (over average interest earning assets)	1.38%	1.44%	1.32%	1.62%
Australian Wealth Management AUM based revenue to average AUM (bps)	55	53	57	67
Platforms AUM based revenue to average AUM (bps)	48	47	49	53
Master Trust AUM based revenue to average AUM (bps)	67	66	67	85
Volumes				
AMP Bank total loans (A\$m)	24,033	24,033	22,730	22,058
Australian Wealth Management net cashflows (A\$m)	(5,278)	(2,377)	(2,901)	(7,213)
Platforms net cashflows (A\$m)	936	472	464	83
Master Trust net cashflows (A\$m)	(3,897)	(2,270)	(1,627)	(5,246)
Australian Wealth Management AUM (A\$b)	124.2	124.2	125.1	142.3
Platforms AUM (A\$b)	65.5	65.5	63.9	71.1
Master Trust AUM (A\$b)	54.0	54.0	55.2	62.9
Total AUM and administration (A\$b)	149.1	149.1	151.1	171.9
Controllable costs (pre-tax) and cost ratios				
Controllable costs – excluding AMP Capital discontinued operations (A\$m)	791	413	378	845
Controllable costs – AMP Capital discontinued operations (A\$m)	278	118	160	440
Cost to income ratio (excl. AMP Capital discontinued operations)	72.4%	76.4%	68.4%	67.1%

Please refer to FY 22 Investor report.

